

INCOTERMS®

	SELLER	CARRIER	SHIP'S RAIL	ON BOARD	CARGO TERMINAL	PORT	PLACE OF DELIVERY	FINAL DESTINATION				
EXW EXWORKS	COSTS and RISKS also for loading buyer's vehicle								○ ●	INCOTERMS FOR ALL MODES OF TRANSPORT		
FCA FREE CARRIER	Ⓣ COSTS and RISKS also for loading at seller's hub ○	COSTS and RISKS also for unloading seller's vehicle if delivery is to a different place than seller's hub									● Ⓣ	
CPT CARRIAGE PAID TO	Ⓣ COSTS and RISKS ○	COSTS (carriage costs excluded) and RISKS									●	
		CARRIAGE COSTS					CARRIAGE		●			
CIP CARRIAGE AND INSURANCE PAID TO	Ⓣ/A COSTS and RISKS ○	COSTS (carriage costs excluded) and RISKS									●	
		CARRIAGE and INSURANCE COSTS					CARRIAGE		●			
DAT DELIVERED AT TERMINAL	Ⓣ COSTS and RISKS (unloading costs included) ○				COSTS and RISKS			●				
DAP DELIVERED AT PLACE	Ⓣ COSTS and RISKS ○						COSTS and RISKS		●			
DDP DELIVERED DUTY PAID	Ⓣ ● COSTS and RISKS ○						COSTS and RISKS					
FAS FREE ALONGSIDE SHIP	○ COSTS and RISKS		COSTS and RISKS									INCOTERMS FOR SEA AND INLAND WATERWAY TRANSPORT
FOB FREE ON BOARD	○ COSTS and RISKS				COSTS and RISKS				●			
CFR COST AND FREIGHT	Ⓣ ○ COSTS and RISKS				COSTS (ocean/air freight excluded) and RISKS				●			
	OCEAN/AIR FREIGHT											
CIF COST INSURANCE AND FREIGHT	Ⓣ/A COSTS and RISKS ○				COSTS (ocean/air freight excluded) and RISKS				●			
	OCEAN/AIR FREIGHT											